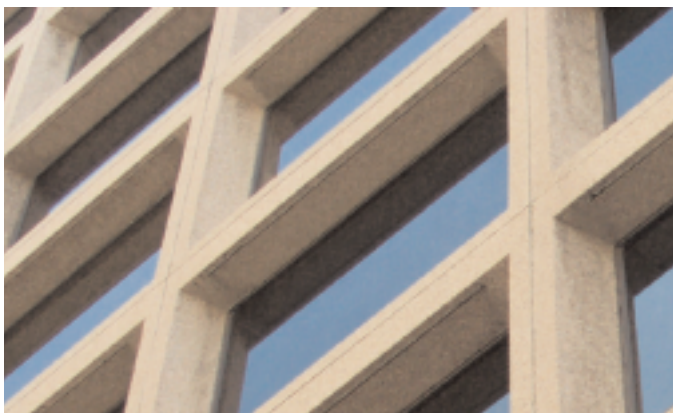


EMPLOYMENT/WORKFORCE

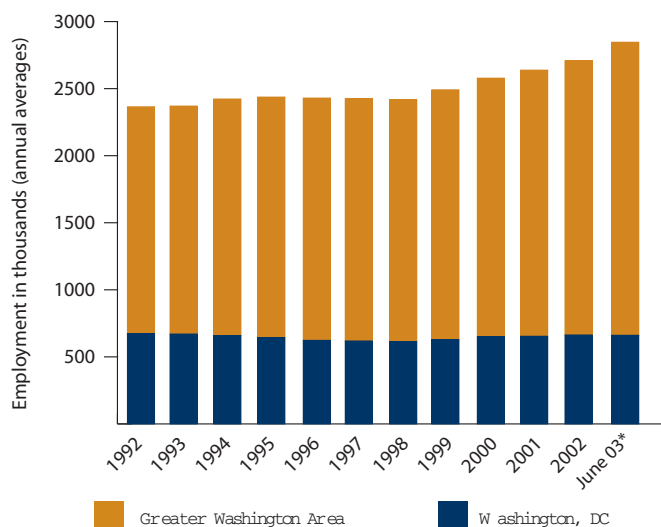


EMPLOYMENT



DC's job market is one of the strongest in the country supported by a highly educated, diverse workforce. While the federal government contributes to this resiliency, the majority of the workforce is employed by the private sector.

Washington Metro Employment Trends



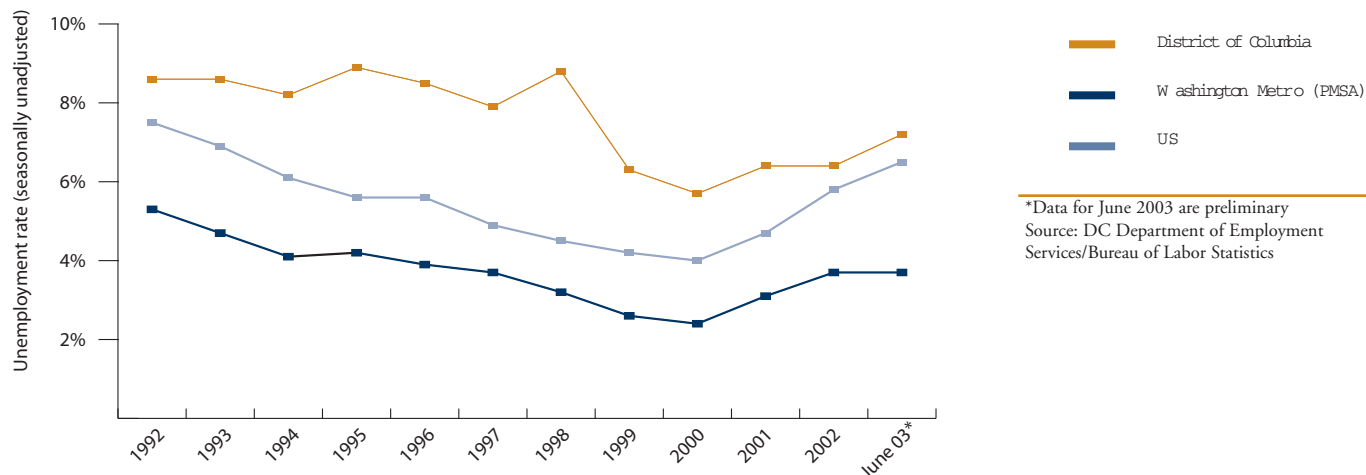
*Data for June 2003 are Preliminary
Source: DC Department of Employment Services

Fortune 500 Headquarters in Metropolitan Washington

RANK	COMPANY	LOCATION
16	Fannie Mae	Washington, DC
32	Freddie Mac	McLean, VA
56	Lockheed Martin	Bethesda, MD
137	General Dynamics	Falls Church, VA
175	Marriott International	Bethesda, MD
181	AES	Arlington, VA
191	Capital One Financial	Falls Church, VA
216	Nextel Communications	Reston, VA
262	US Airways Group	Arlington, VA
275	Gannett	Fairfax, VA
357	Danaher	Washington, DC
377	Pepco Holdings	Washington, DC
434	Host Marriott	Bethesda, MD
439	Coventry Health Care	Bethesda, MD
473	SLM Holding	Reston, VA
482	NVR	McLean, VA

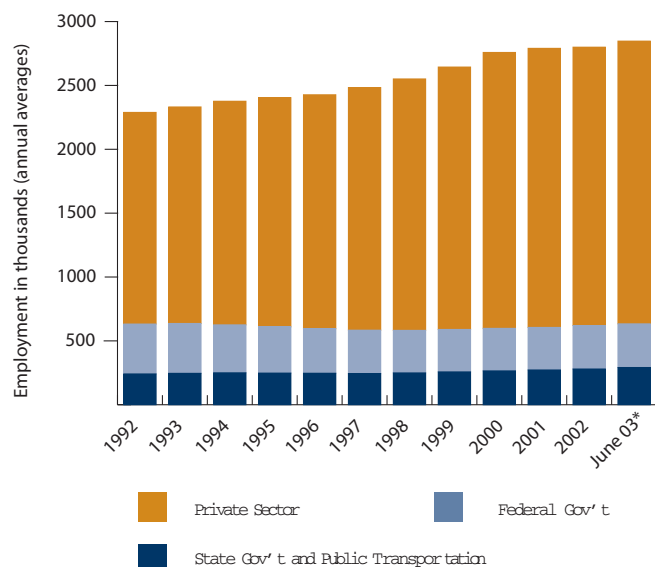
Source: Fortune (2003)/Greater Washington Initiative

Washington Metro Unemployment Trends



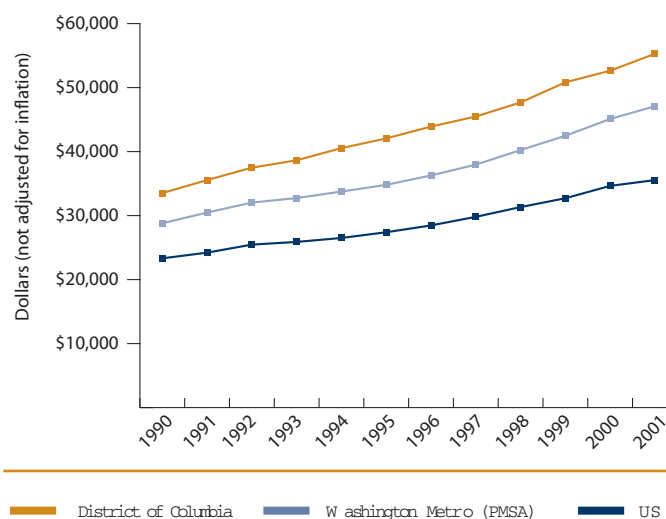
*Data for June 2003 are preliminary
Source: DC Department of Employment Services/Bureau of Labor Statistics

Washington Metro Labor Sector Trends



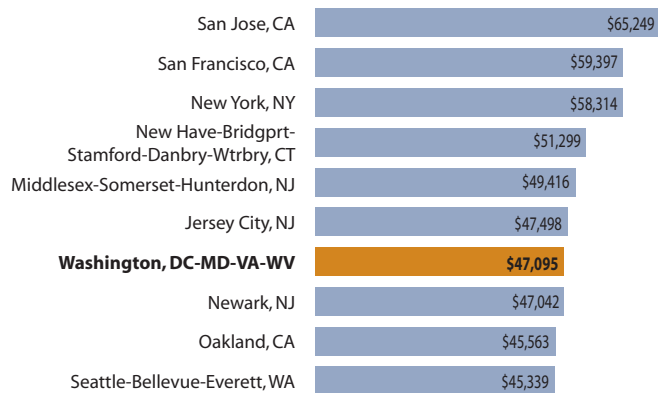
*Data for June 2003 is preliminary
Source: DC Department of Employment Services

Washington Metro Average Wage Per Job Trends



Source: Bureau of Economic Analysis

Top 10 Metro Areas Average Wages (2001)



Source: Bureau of Economic Analysis

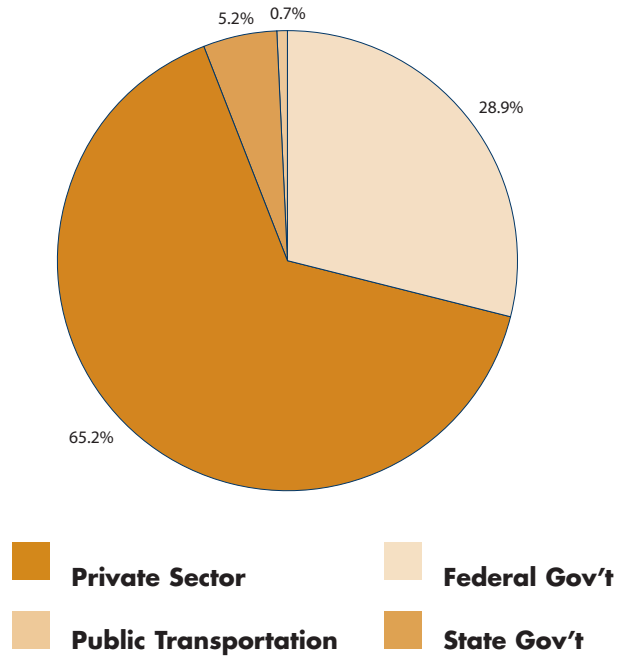
EMPLOYMENT

Top 20 Employers in the Private Sector in D.C.

- 1 George Washington University
- 2 Howard University
- 3 Washington Hospital Center
- 4 Georgetown University Hospital
- 5 Georgetown University
- 6 Fannie Mae
- 7 Children's National Medical Center
- 8 Howard University Hospital
- 9 American University
- 10 Providence Hospital
- 11 Washington Post Newspaper
- 12 Marriott Hotel Services
- 13 Potomac Electric Power Company
- 14 UNICCO Service Company
- 15 Catholic University of America
- 16 Blue Cross/Blue Shield of the National Capital Area
- 17 Greater Southeast Healthcare Systems
- 18 Sibley Memorial Hospital
- 19 George Washington University Hospital
- 20 MGM, LLC

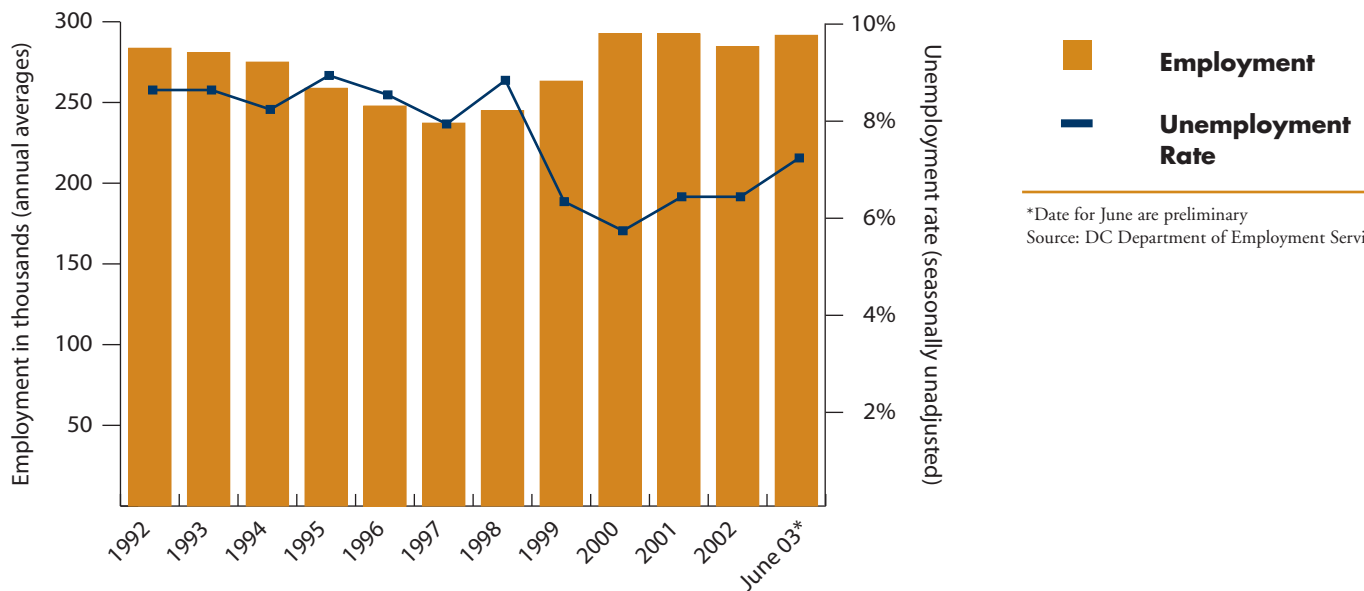
Source: D.C. Department of Employment Services (9/2002)

District of Columbia Employment Makeup (2002)

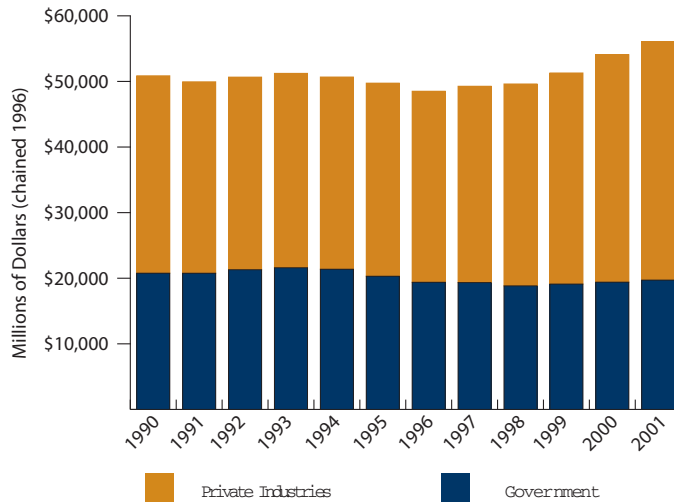


Source: DC Department of Employment Services

District of Columbia Labor Trends

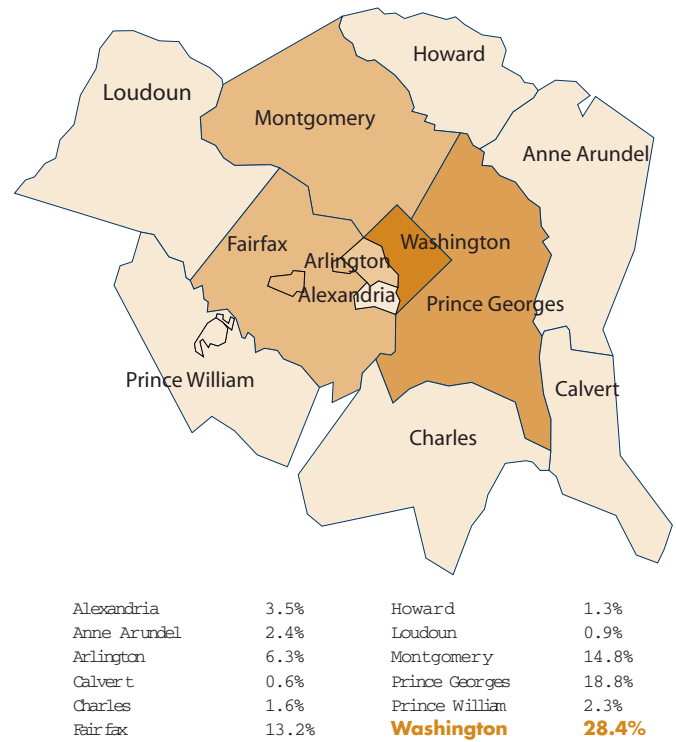


District of Columbia Gross State Product



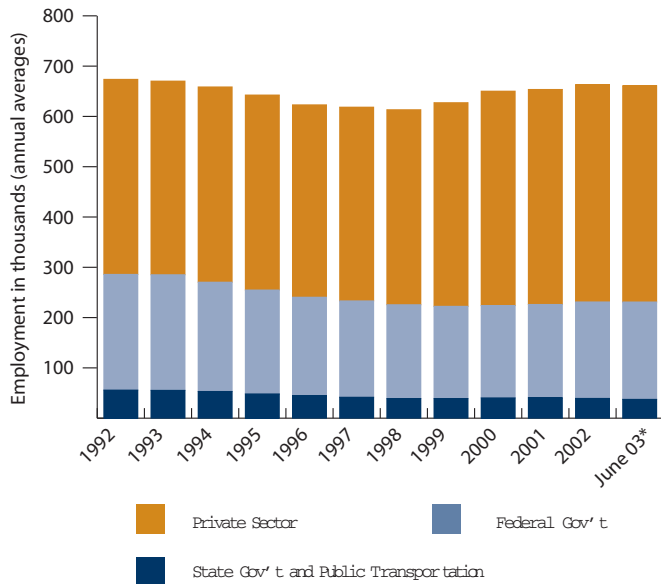
Source: Bureau of Economic Analysis

District of Columbia Employees' Place of Residence



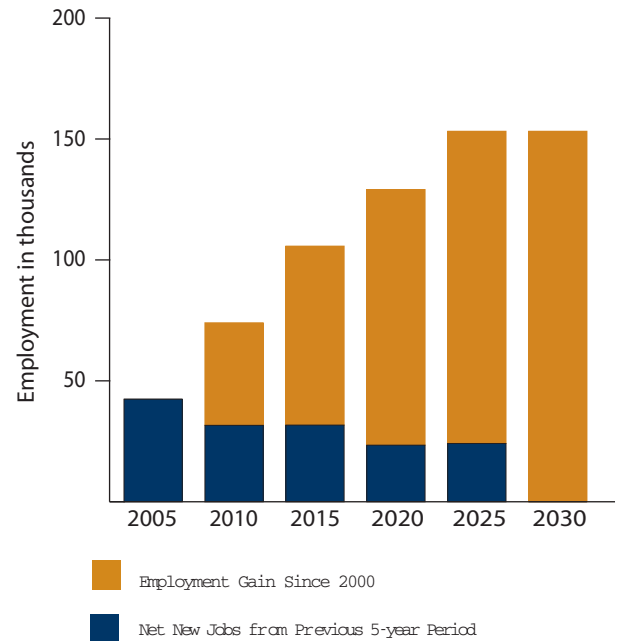
Source: US Census

District of Columbia Labor Sector Trends



*Data for June 2003 are preliminary
Source: DC Department of Employment Services

District of Columbia Employment Projections



Source: Metropolitan Council of Governments (forecasts subject to change)